





# Pioneer Life Inc.

# Your Local Link to IGP in the Philippines

## Why partner with Pioneer Life Inc.?

### **Experience**

- Established in 1954, the Pioneer Group has consistently charted insurance milestones for over seven decades through its key businesses of life and non-life insurance.
- Pioneer's life operations were established in 1964. Today, Pioneer Life Inc. is considered a significant player in the Filipino insurance industry.
- The Pioneer Group has an extensive network of 23 offices throughout the Philippines.

#### **Corporate Governance**

Pioneer Life is committed to upholding strong corporate governance standards within its organization. It believes that this commitment is realized through the dedicated actions of its Board, management, and employees as they work to achieve Pioneer Life's goals and objectives, advancing value for both stakeholders and the organization as a whole.

## Reliability

- Pioneer Life is in the business of helping Filipinos from all walks of life by protecting what matters most to them.
- Pioneer Life focuses on developing relevant, affordable, and flexible insurance products to address the needs of its various target markets.
- The products and services provided by Pioneer Life enable stakeholders to prepare for and face some of life's most challenging moments. Pioneer Life does so with warmth, compassion, and a sincere concern for the quality of life of every stakeholder.

- Pioneer Life continues to expand its sales channels and partnerships to increase accessibility for its target market.
- The digital transformation initiated by Pioneer enables the company to smoothly continue operations during unusual situations such as the COVID-19 lockdowns. During such times, product development, client servicing, and claims processing can continue without delay.

#### Innovation

- True to its name, Pioneer continues to develop products, sales channels, and forge partnerships to reach more Filipinos.
- Pioneer supports a digital transformation program to develop more efficient business processes that meet fast-evolving business and market requirements.
- Pioneer was the first to offer an off-the shelf cyber insurance product targeting small to medium enterprises, drone insurance, dengue insurance, comprehensive event and film insurance, to name a few.
- Pioneer hosted and participated in the first Microinsurance Master Program with a goal of advancing microinsurance through shared insights, best practices, training, and immersion. Participants included both local and international delegates.
- By offering innovative, inclusive, and customer-centric services, Pioneer Life Inc. is able to reach more Filipinos from all walks of life.

## **Facts & figures**

- IGP Network Partner since 2024
- Financial strength ratings: Not rated.

## **Corporate social responsibility**

- Pioneer Life's concern for clients, employees and the Filipino people led it to identify priority issues for its CSR activities:
  - Environment: Pioneer Life strives to be more environmentally conscious and finds ways to mitigate the impact of climate change through water and power conservation, and through the reduction of waste.
  - Community: Pioneer Life strives to be a responsible citizen through the Pioneer Foundation. The Foundation actively supports programs that benefit various communities in the areas of educational and cultural enrichment.
  - Financial Literacy/Inclusive Insurance: Pioneer is committed
    to seeing the potential of Filipinos fulfilled. It finds ways to help
    Filipinos excel by leveraging its financial expertise and knowledge
    to provide awareness and improve their financial literacy and
    risk preparedness. Pioneer's retail and microinsurance products,
    programs, and services are geared towards the realization of a
    secure and prosperous society for all.



### More information

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